



CONCORD®
The Right Choice. Right Now.

AIR CONDITIONERS

13 to 16 SEER; Single Stage and Two Stage

MAKE THE EASY CHOICE FOR
YOUR FAMILY'S HOME COMFORT.



SOME DECISIONS ARE TOUGH. THIS ONE ISN'T.

When you consider a Concord® system, quality and value are a given. You're getting peace of mind with great features and a smart design—and best of all, you get it right now.



Efficiency ratings

Consider the SEER ratings that measure system performance. Higher numbers mean greater efficiency and lower energy bills for you.



Long-term savings

While the initial cost of a system is a consideration, keep in mind that higher-efficiency units can mean savings on energy bills year after year.



Is it time to replace your unit?

It can be hard to decide whether to repair or replace. Here are a few things to keep in mind when you're deciding:

- **Age of the unit** – With the average life span of air conditioners being 10-12 years, it's worth considering investing in a new one, as repairs may not be worth the investment.
- **Updates** – New technology is making units more efficient and easier to use and control. Plus older units use R-22 refrigerant that government regulation has made more scarce, significantly increasing costs when recharging the system.
- **Repair costs** – Once repair costs exceed 50% of the cost of a new unit, a new purchase might be in order. This is especially true if you'll be staying in your house several more years.



WHATEVER YOUR NEEDS, A CONCORD® AIR CONDITIONER IS THE RIGHT CHOICE, RIGHT NOW.



4AC16LT

Creating a home environment that's perfect for you.

With efficiencies of up to 16 SEER, the 4AC16LT exceeds federal energy-efficiency standards. Beyond lowering your monthly energy bill, this unit operates at lower speed with longer cycles—allowing for more even temperatures, quieter operation and better humidity control.



4AC16L

Saving you more, month after month.

The 4AC16L delivers significant energy savings and efficiencies of up to 16 SEER when paired with a matched Concord variable-speed or constant-torque furnace or air handler. Your Concord dealer can recommend the right pairing for your home.



4AC14B

Getting back to normal, quickly and effectively.

Offering efficiencies beginning at 14 SEER, the 4AC14B is the easy way to replace an old unit and gain efficiency and reliability.



4AC13L*

Worry-free and energy-efficient performance.

Enjoy season after season of worry-free operation. The 4AC13L delivers the highest level of reliability and drives greater efficiency, so you'll spend less on utility bills.



4AC13B*

Well-built design gives you comfort now and for years to come.

The 4AC13B provides dependable performance when you need it. It's 100% factory-tested to ensure your air conditioner will last year after year.

*Concord 13 SEER units are not available in all areas. Consult your contractor.



MAKE THE CONCORD DECISION YOU WON'T REGRET.

When you think about everything Concord delivers, your decision is easy. With Concord, all your heating and cooling questions are answered. The performance and reliability you want are right here, and ready to go to work.

Concord. It's the right choice. Right now.

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Due to our policy of continuous improvement, specifications are subject to change without notice.

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Proper sizing and installation of equipment is critical to achieve optimal performance. Split system air conditioners and heat pumps must be matched with appropriate coil components to meet ENERGY STAR criteria. Ask your contractor for details or visit www.energystar.gov.

